



#### Who we are

Pavoni Italia is the market leader company in Bakery, Pastry & HoReCa fields. We provide the best solutions for silicone and chocolate moulds, equipment and machines.

We are based in Suisio, near Bergamo, 30 min from Milan.

6,000 ARTICLES
15,000 CUSTOMERS
75% OF THE BUSINESS ABROAD
20,500 MQ OF PREMISES





#### Mission & Values

FROM RESEARCH AND DEVELOPMENT TO PRODUCTION AND DISTRIBUTION.

Our mission is to provide the best quality and designed products on the market to meet the specific needs of our customers. With Pavoni Italia items every professional becomes an artist.

**PASSION** 

**PRIDE** 

**PRODUCTIVITY** 



## 40 years of experience around the world



#### 3 business units































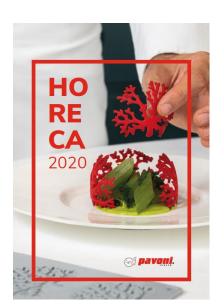


#### Pavoni Italia Professional

In a world driven by aestethics, Pavoni Italia is committed in **Research & Development** to match and deliver the highest quality and innovation in the market. We develop new products every year **in collaboration with the best international chefs and pastrychefs**, working with 5\* stars hotels, top restaurants and bakery/pastry shops in more than 100 countries. That's why we are **the leader company in shape and decoration and equipment**.



- Chocolate
- Pastry
- Gelato
- Colours & raw materials
- Equipment



- Appetizer
- Main Course
- Dessert
- Equipment

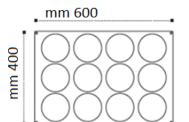


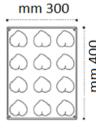
#### Range of products - SILICONE MOULDS

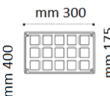






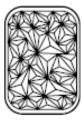






SINGLE-SERVING PORTION & MIGNON MOULDS









GELATO MOULDS FOR PANS AND ON THE STICK



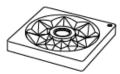




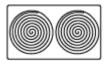








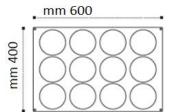


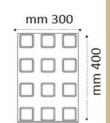


CAKE AND TOP MOULDS, STANDARD AND MINI SIZE









PLAIN AND MICROPERFORATED GLASS FIBER SILICONE MATS

## Range of products – chocolate, colours and equipment







# ... also leader in machines & logistic solutions









# Customized projects

Pavoni Italia, thanks to a **dedicated technical department**, is able to support all our customers to create **unique and customized items**.

SILICONE MOULDS

PC MOULDS

THERMOFORMED MOULDS

**MATS** 



## Silicone advantages - PRODUCT SPECS

Silicones are a family of synthetic materials with hundreds of applications, employed for more than twenty years in professional kitchens.

100% PLATINUM SILICONE We always use exclusively 100% platinum silicone. Non-toxic, odourless and tasteless.



Our moulds are extremely practical: flexible, non-stick and space-saving.



Unbreakable and long-lasting.



The silicone that we use bears extreme temperatures, from -40 to +250°C depending on the thickness of the product.



Switches between blast chiller and oven and viceversa



All of our silicone items can be washed in the dishwasher.



## Marketing insights

#### **SOCIAL MEDIA**

+75% followers in the last 12 months













Grolet x Pa..







#### **CONTENTS**

Unique platform for sharing HD images, videos and catalogues http://derosaassociates.com/pavoni\_dev/

#### **SCHOOLS**

Partnerships and collaborations with the best schools all over the world

























































#### Ambassadors: the best ones of the world work with us!

Antonio Bachour

The Best **Pastry Chef** 2018



830K followers

# **Fabrizio**

Asia's Best Pastry Chef 2019

28K followers



Gianluca **Fusto** 

Pastry Consultant

135K followers



Cédric Grolet

The World's Best Pastry Chef 2018

1,3mil followers



Fiorani



Karim Bourgi

**Pastry** Consultant

450k followers



Emmanuele Forcone

World's Pastry Champion

80K followers







# THANK YOU

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